

Livermore Amador Valley Transit Authority

April 21, 2016

To: All Interested Parties

From: Beverly Adamo Director of Administrative Services

RE: RFP for LAVTA Adaptive Signal Control Technology Services #2016-05

Addendum Number 1

This correspondence constitutes official record of the first alteration of the Livermore Amador Valley Transit Authority (LAVTA) "Request for Proposals for Adaptive Signal Control Technology Services #2016-05" issued on March 31, 2016.

This Addendum includes:

1. Change in Proposal Due date to Tuesday, May 3, 2016 at 2:00 pm Pacific Time.

2. Change the number of proposals submitted to Section I, Instructions to Proposers – paragraph 1.9 and any other references to:

Proposers shall submit **one (1) original and four (6) hard copies AND one (1) electronic version** of its proposal on a CD or USB drive, addressed as shown above, bearing the Proposer's name and address, and clearly marked as follows:

"LAVTA Adaptive Signal Control Technology Services- RFP #2016-05"

3. Responds to written questions as follows:

QUESTION	RESPONSE
1. Requirements Reference Number -	Requirement 2.2.0-6 states "the ASCT shall limit
2.2.0-6 – Please clarify the performance	changes in offset adjustment to not exceed a user-
need or outcome of the requirement to limit	specified range." This requirement supports objective
changes to offset adjustment to not exceed a	4.9-02 from the ConOps which states "the system needs
user-specified range? In Sync is not	to be able to provide dynamic directional offset
dependent upon an offset adjustment, so we	adjustments that have the ability for a user defined
would like clarification of the performance	maximum delta range." The point of this objective and
goal.	requirement is to allow the system to operate adaptively
	while maintaining the City of Dublin's ability to control
	the overall operation. Requirements 2.2.0-4, 2.2.0-4.0-1
	and 2.2.0-6 support objective 4.9-02 have been changed

2. Requirements Reference Number – 14.0- 7.0-5 through 14.046 and 18.0-4 – Please clarify the performance need or outcome desired for the entire 14.0 requirements as they appear to relate to integration into ATMS.now and are feature-based and not performance-based outcomes. In Sync doesn't hinder or integrate with the ATMS.now platform. Please clarify if these requirements will be modified to exhibit performance-based outcomes or deleted from the RFP entirely.	from Mandatory to Desirable. The Proposer may propose an alternative means of achieving this requirement as part of their proposal. Requirements 14.0-7.0.5 through 14.0-46 support the following objectives from the ConOps: 4.10-03, 4.10- 04, 4.10-05, 4.15-02, 4.15-03, 4.15-04, 4.15-05, 4.15- 06, 4.15-07, 4-15-08, 4.15-09 and 4.11-05. LAVTA/City of Dublin is open to proposals that allow the project to achieve all the goals included in the ConOps and listed in Appendix B – Traceability Matrix. Requirement 14.046 is changed from Mandatory to Desirable. If the ASCT system is to operate on top of the existing ATMS.now system, it is the overall objective of this project that the two systems coexist together with little to no issues.
 3. A number of mandatory requirements indicate a pre-selected vendor due to the nature of the specified functionality. These requirements indicate a system operational preference / mandate rather than a goal for the ASCT. Of considerable concern are requirements that mandate interaction with and control through the existing ATMS. These specifications either a) effectively narrow the field of choice to the one vendor who already provides the ATMS, or b) put an unfair burden of additional software development and integration on other vendors desiring to participate in the bid. These requirements heavily indicate the preference of a pre-selected vendor. If this is not the case, Rhythm strongly encourages LAVTA to review and revise the above requirements to be goal-oriented and allow for flexibility of offerings, rather than solution- or system-specific requirements in order to encourage the fairness of the value-oriented process and equal participation of all participating vendors. 	LAVTA/City of Dublin is open to proposals that allow the project to achieve all the goals included in the ConOps and listed in Appendix B – Traceability Matrix. For all the requirements that cannot be met, the Proposer may propose an alternative means of achieving this requirement as part of their proposal. Several requirements in Appendix A and Appendix B have been revised from Mandatory to Desirable. These requirements are listed below and are highlighted in Appendix A and Appendix B: 2.2.0-4 2.2.0-4 2.2.0-4 6.0-1.0-1 6.0-1.0-1 6.0-1.0-2 6.0-1.0-2 6.0-1.0-3 6.0-1.0-5 6.0-1.0-5 6.0-1.0-6 6.0-1.0-7 6.0-1.0-8 6.0-3 6.0-4 6.0-5 6.0-7 6.0-12
vendor-specific requirements listed above to allow for fair participation by multiple	6.0-156.0-16

vendors through flexible, goal-oriented	• 7.0-2
requirements?	• 7.0-3
(b) Has LAVTA pre-selected a vendor, or	• 7.0-4
does LAVTA heavily favor a vendor?	• 7.0-5
	• 7.0-6
	• 7.0-6.0-1
	• 7.0-6.0-2
	• 7.0-6.0-3
	• 7.0-7
	• 7.0-8
	• 7.0-9
	• 7.0-11
	• 7.0-11
	• 12.0-9
	• 12.0-10
	• 12.0-11
	• 12.0-12
	• 13.1.0-3
	• 14.0-1
	• 14.0-1.0-1
	• 14.0-46
4. Since In Sync calculates actual delay of	LAVTA/City of Dublin will consider other forms of
individual movements and queue lengths	detection. However, the cost of the new detection, as
based on video, infrared or radar-based	well as the long-term maintenance needs and costs for
detection, will LATVA consider other forms	the new detection, will be taken into account when
of detection for the RFP?	evaluating the proposal. If the two systems are equal,
5. What abanges is the sity planning to	there should not be any concerns.
5. What changes is the city planning to make to the existing detection at any of the	The comment is correct, in that this RFP is for the
ç .	procurement of the adaptive signal control system, and that any additional detection needed will be procured
intersections? Some adaptive systems require installation and maintenance of	2
loops, and advanced loops. If these costs	separately. If a proposer's bid price includes detection, these costs must be called out separately, such that a fair
are not being quantified within this RFP,	apples-to-apples cost comparison can be made across all
how is that being accounted for? In Sync	vendor bids.
includes all detection it needs, and the cost	vendor blds.
for this is included in our price. Since price	
is an evaluation criterion in this RFP, and	
In Sync's ability to adaptively control the	
system does not require advance loop	
installation or maintenance, will the city	
•	
proposal evaluation and competition in	
ensured?	
6. System Requirements be generalized	LAVTA/City of Dublin is open to proposals that allow
ensured?	LAVTA/City of Dublin is open to proposals that allow

to foster innovation Related to #3 and above, we respectfully request that System Requirements be generalized and not constrained to allow for a wide range of systems to compete. Instead of listing specific features, we respectfully request LATVA place an emphasis on the past performance of a system, demonstrating proven delivered accomplishments in terms of improved traffic operations and safety.	the project to achieve all the goals included in the ConOps and listed in Appendix B – Traceability Matrix. For all the requirements that cannot be met, the Proposer may propose an alternative means of achieving this requirement as part of their proposal.
 7. Scope of Work – Section E – In Sync doesn't rely upon a server for instructions to each ATCS however it appears that LATVA expects the installation of a server and backup server. Please clarify the performance goal of having a server installed within the Dublin's TOC. Additionally, will LATVA allow for a non-server based solution which doesn't rely upon a server to provide adaptive operations? 	LAVTA/City of Dublin will need to have a server to collect and analyze the whole system on a long-term basis. If a proposer's system can provide this functionality without a server, this is acceptable to the City of Dublin. However, this solution must be clearly described in the proposal. The RFP Scope of Work outlines the tasks that LAVTA/City of Dublin envisions will best meet the needs and requirements of this project. However, the Proposer may suggest changes to the scope in their proposal if they feel these changes are a more effective and efficient method of achieving the project's goals.
8. Since this is not a professional services (consulting) type of project, will LAVTA consider removing Professional Liability Insurance requirements as outlined on p.29? The deliverables are all related to system integration and software delivery. In the event that future tasks or change order requests involved use or need of professional (engineering) services, would the proposer be allowed to retain or subcontract to a professional services engineering firm, who could provide a certificate of insurance for such work?	While this contract is not for professional engineering services, the consultant will still be providing professional services and must have professional liability insurance in accordance with the RFP.
9. On p.35 It requires that the prospective vendor submit financial statements and income/balance sheets. Since most companies proposing on this requirement will be privately held entities, will LAVTA consider removing this requirement	Prospective vendors are required to demonstrate their financial strength, stability, capacity and resources. Proposers can meet this requirement through balance sheets and income statements or through alternative methods. LAVTA reserves the right to request additional evidence of financial stability if it determines that the alternative documentation is insufficient.
10. Can LAVTA provide the system requirements matrix (checklist) in .docx or .xlsx format?	Yes. These will be posted online with the other RFP documents.

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11. How are 6x6 loops configured? Is each loop input on a separate channel? Are loops tied together? If they are tied, are they tied within the same lane, and/or are they tied across multiple lanes?	The loops are tied together at seven intersections. The rest are all separate channels. A separate procurement will be conducted for providing required detection, which could include loops, cameras, radar, etc.
 12. RFP Section II Scope of Work, Section 1.2.D states, "The system vendor has the option of installing their firmware on existing Naztec 2070 controller hardware, or supplying [new 2070 controllers]", with (18) complete controller units required. Our approach will allow for the first option of installing new (adaptive signal) firmware onto the existing Naztec 2070 controllers, and we feel that it's highly likely that all other proposers will have the same approach. However, we've noticed that according to the original installation dates, the existing CPU modules in many of the project locations are either at, or near end of their hardware life cycles. According, we're concerned that updating the firmware may be initially successful, but may expose the project to unexpected future maintenance failures either during, or shortly after the project deployment and acceptance period, at one or more locations, due to the current average age of 8+ years of field operation. Therefore, our question is as follows: 	Yes, LAVTA would allow submission of an alternative cost item for hardware upgrades. However, this must be clearly identified as a separate optional cost item.
On Pricing Cost Proposal Attachment A, Item 6 "Furnish Traffic Controllers", Would LAVTA consider an amendment to either redefine, or allow submission of an alternative cost item, to allow the proposers to include a limited Model 2070 hardware upgrade in the proposal? This would be in the form of an Advanced Transportation Controller (ATC) platform Model 2070-1C processor card module (Dual 100MB Ethernet & USB support), containing the required adaptive signal control software, to exchange and replace the legacy Model 2070-1B processor card modules (single	

10MB Ethernet, No USB support), in the	
existing field controllers? This approach	
would allow the more ruggedized controller	
hardware components to continue operating,	
while replacing the highest failure rate	
device, the main CPU module. If the answer	
is YES, would this item be optional or	
mandatory? What would the required	
revised total CPU quantity be?	
13. Under the Format section on page 1, the	Per the RFP, Section III, 1.1, "Proposals should not
RFP states, "Proposals should not exceed	exceed twenty (20) pages in length excluding any
twenty (20) pages in length." Should we	appendices. Page limit applies to Proposer's
interpret this as meaning a 40-page	Qualifications, Experience and
response, printed double-sided on 20 sheets	References and Technical Proposal section." This
of paper is acceptable?	means 20 pages, NOT 20 pieces of paper (i.e., one
	double sided printed sheet of paper would count as two
	pages).

Other than those specifically listed above, no other sections, terms or conditions of the above cited solicitation are being altered at this time. All other sections, conditions and language not specifically cited as altered in this document are still in full and original effect.

Submitted:

/s/ Beverly Adamo_____

Beverly Adamo, Director of Administrative Services

04/21/16

Date

Attachment: (note this is one workbook with two spreadsheets/tabs) Appendix A: Requirements Appendix B: Traceability Matrix